

CSA

THE BUSINESS OF RETAIL

ICSC New York: Show Scoop

Sam's Club Tests Digital-First Store

AI Moves Into Workforce Management



Todd Caruso
CBRE



Matthew Harding
Levin Management



Paul Weinschenk
Peterson Companies



Adam Salgado
New Rochelle



Adam Ifshin
DLC



Anthony Cafaro Jr.
Cafaro



Naveen Jaggi
JLL

BUILDING STRATEGIES

Retail real estate developers on expansion in an era of limited space



SPECS
SHOW
2025
THE FOREFRONT OF PHYSICAL RETAIL
March 9-11, 2025
Gaylord Texan Resort
Grapevine, Texas



Contents

VOL. 99 NOVEMBER/DECEMBER NO.6

COVER STORY

17

BUILDING STRATEGIES
Retail real estate
developers on expansion
in an era of limited space



Todd Caruso
CEO
CBRE



Adam Hshin
DLR



Matthew Harding
Levin Management



Paul Weischenk
Peterson Companies



Anthony Cafaro Jr.
Cafaro



Navon Jaggi
JLC



Adam Salgado
New Rochelle

8 Commentary: Physical stores stand to gain by engaging, inspiring customers

9 Expanding brands find themselves relying on secondary markets and second-generation spaces.

STORE SPACES

10

Home furnishings retailer Lovesac extends its sustainability commitment to store expansion, remodels.

12

Preview of SPECS 2025, *Chain Store Age's* annual event for store development and facilities management.

13

Sam's Club opens cashierless store; customers pay with app.

14

California's Vallarta Supermarkets to deploy on-site renewable energy microgrid.

15 Trending Stores: Amazon debuts small-format grocery store.

16 Walmart extends commitment to community solar

